

THE SOLON PROVEN PROCESS

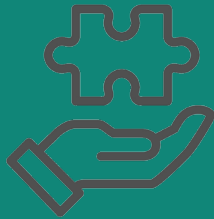
WE MAKE BOLTING BETTER®

HOW IT WORKS



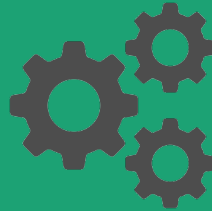
1. DISCOVERY

We help define the goals, challenges, and requirements related to your application. We share our Proven Process, Core Values, Core Focus, and what makes us unique as a bolting solutions provider.



2. PROPOSAL

We gather information about your application requirements; identify target pricing, delivery schedule expectations, forecast schedule, contract terms. We deploy our engineering resources to assist with product design and development and present a solution that aligns with your expectations.



3. EXECUTION

We acknowledge your purchase agreement and release the work order to production. We ensure consistent quality products at each operation. Vertical integration and streamlined internal processes allows for better quality and cost control while providing more value for our customers.

800.323.9717



4. SUPPORT

Our service team provides support throughout your customer journey, furnishing project status and updates. We will communicate any issues in a timely, proactive manner.

WWW.SOLONMFG.COM



5. NURTURE

We are dedicated to ensuring the highest level of satisfaction as a pathway to maintaining a long-lasting partnership. You will receive a customer experience survey— a platform where you can share your feedback— and periodic touch points from our service team. We set priorities by understanding future projects and requirements.

